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Bucharest, 2nd of March 2020

Coface launches new online product: Cross Border Network- an interactive tool enabling users to find connections between companies, persons and shareholders within Central and Eastern Europe

Coface continues its innovative strategy expanding online offerings such as this novel Cross Border Network product. With this service, Coface enables its clients to visualize a company's and individual's connections leveraging the largest B2B database in CEE with about 34 million companies.

This easy-to-understand interactive, visual application provides useful background information on companies, their risk level, and sales potential.

"In our new online solution our clients can check cross-border connections between companies, shareholders and managers across Central and Eastern Europe, this is a great help for them in doing business. Currently almost every business owner, finance or procurement director needs to check shareholder structure and search for ultimate beneficiary owners. The launch of our cross border network tool effectively supports Know-Your-Customer and is an interactive, real-time, and easy-to-use tool. And as you can expect from Coface, we have based this tool on authoritative data from official sources to ensure the highest quality and reliability", comments Dorota Angotti, Regional Director Credit Management Services.

Cross Border Network offers the following valuable benefits:

- **Access** to the biggest B2B database in CEE with 34 million companies
- **Interactive presentation of data**, via an intuitive graphical interface
- **Instant** easy online **access** to the Coface application InfolCON
- **Transparency**, allowing the checking of connections and interdependences between companies, shareholders, and individuals
- Possibility to **generate reports**
- **Available 24/7**

Customers can access Cross Border Network on InfolCON, Coface's online platform for Business Information, an online marketplace to order credit reports and monitoring services (<http://icon.cofacecentraleurope.com>).



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MEDIA CONTACT

Diana Oros – T +40/374 670 886 – diana.oros@coface.com

Coface: for trade - Building business together

70 years of experience and the most finely meshed international network have made Coface a reference in credit insurance, risk management and the global economy. With the ambition to become the most agile, global trade credit insurance partner in the industry, Coface's experts work to the beat of the world economy, supporting 50,000 clients in building successful, growing and dynamic businesses. The Group's services and solutions protect and help companies take credit decisions to improve their ability to sell on both their domestic and export markets. In 2019, Coface employed ~4,250 people and registered turnover of €1.5 billion.



www.cofacecentraleurope.com

COFACE SA. is listed on Euronext Paris – Compartment A

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